OPERA AMERICA

2024–2025 Media Kit



PRINT AND DIGITAL ADVERTISING OPPORTUNITIES



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DIGITAL ADVERTISING



BOOK YOUR AD TODAY

Contact Jennifer Gordon at JGordon@operaamerica.org or 646.699.5238.

Photo, front cover: Parsifal at Houston Grand Opera (photo: Lynn Lane).
Photo, above: Opera Theatre of Saint Louis' The Barber of Seville (photo: Eric Woolsey)





OPERA AMERICA

OPERA America, the champion for opera across North America since 1970, leads stakeholders from all sectors of the industry in defining the creative, business, and civic practices needed to ensure the continued vibrancy of the art form.

Based in New York City at its National Opera Center, a custom-built rehearsal and performance facility for opera and the performing arts, OPERA America supports new works, audience engagement, artist and leadership development, and a sustainable environment for the future of opera in America.

MEMBERSHIP					
200	Professional Company Members				
300	Associate, Business, Career Service, and Educational Members				
3,000	Individuals				

BREADTH OF ANNUAL SERVICE			
194,000	Unique Website Visitors		
80,000	National Opera Center Guests		
28,000	Facebook Followers		
16,000	Instagram Followers		
7,000	LinkedIn Followers		
700+	Opera Conference Attendees		



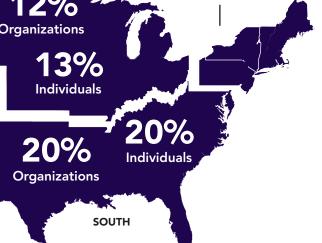


CONSTITUENCY

NEW YORK MEMBER DISTRIBUTION 27% 31% **MIDWEST** Organizations 12% 13% Organizations Organizations 13% 17% **Individuals Individuals**

20%

WEST (Includes Alaska & Hawaii)



NORTHEAST (NON-NY)

Organizations Individuals

CANADA

10% 10% Organizations Individuals

OTHER INTERNATIONAL

35%



INDIVIDUAL MEMBERS BY PROFESSION

Singers **Musicians and Pianists** Voice Teachers, Coaches, and Educators **Composers and Librettists Administrators and Artistic Staff** Directors, Conductors, and Designers

Trustees, Volunteers, and Supporters

Teaching Artists

PRINT ADVERTISING

OPERA AMERICA MAGAZINE

Opera America Magazine is the quarterly publication for the industry's stakeholders: the people who create, produce, perform and enjoy opera. The magazine enables advertisers to reach influencers and decision-makers across the entire field, including artistic and general directors, trustees and philanthropists, fundraising and marketing leaders, artists, and passionate operagoers.

PUBLICATION FREQUENCY

Quarterly: Fall, Winter, Spring, Summer

PRINT CIRCULATION

4,000

EDITORIAL SECTIONS

New Practices in the Field

Recent Appointments and Awards

Feature Articles

OPERA America News

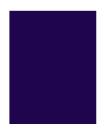
Artist and Production Profiles

EDITORIAL MISSION STATEMENT

Opera America Magazine addresses the issues most important to industry professionals, from marketing strategies and governance practices to the exciting new repertoire that is redefining opera for the 21st century. It offers an insider's perspective on the industry and its players, with an emphasis on the innovations that are transforming the field.



ADVERTISING OPPORTUNITIES



Full Page/ **Inside Cover**



Back Outside Cover



Half Page



Third Page



See page 14 for dimensions and design specifications.

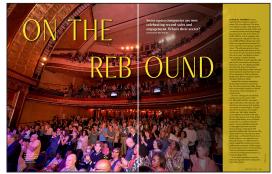
MAGAZINE SPECIAL ISSUES



SPRING: CONFERENCE ISSUE

Distributed to all 700+ administrators, trustees, artists, and advocates at OPERA America's annual conference, this special edition is a prime opportunity for season announcements, new products, and other services to the field.





EXHIBITION CATALOG

The Exhibition Catalog is a special publication featuring production rentals, new work, industry opportunities, and business services for the 700 administrators, trustees, artists, and advocates at OPERA America's Opera Conference 2025. A digital version is distributed to all OPERA America email subscribers following the conference.

Advertisers in the Exhibition Catalog may submit self-designed artwork or provide an image, logo, and copy for a standardized template layout. For more examples of advertisements and template options, visit operaamerica.org/CatalogSpecs.

PUBLICATION DATE

May 2025

700

16,500

CONTENT SECTIONS

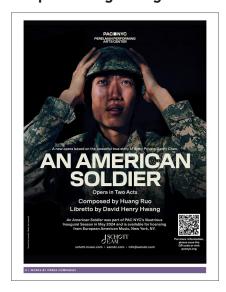
Works by Opera Companies Production Rentals Artistic Services, Consultants, and Businesses Works by Creators

EXAMPLES

Sample Full-Page Templated Ad



Sample Full-Page Designed Ad



Sample Half-Page Ads:

Templated Designed



Sample Quarter-Page Ads:

Templated Designed



See page 14 for dimensions and design specifications.

Please note: Dimensions for the 2025 Exhibition Catalog have changed from the 2024 edition.



NATIONAL OPERA CENTER POSTERS

Over 80,000 performers, producers, and audience members visit OPERA America's National Opera Center each year for rehearsals, performances, lessons, auditions, recordings, and more. Posters in the Opera Center's elevator lobby and artists lounge bring the halls to life and offer high-traffic opportunities for promoting seasons, productions, events, and services.

PUBLICATION FREQUENCY

Rolling with 2-Month Minimum

MONTHLY VISITORS 6,600

POSTING LOCATIONS

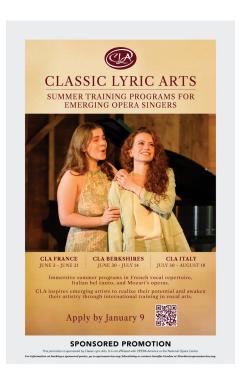
Elevator Lobby Artists Lounge

Template

Ad size: 20" x 31"

Overall poster size: 24" x 36"

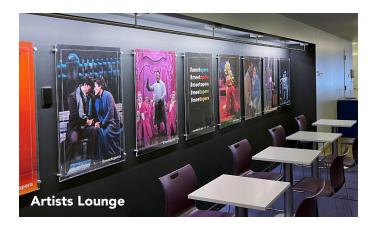
EXAMPLES





Promotional posters at the National Opera Center must use high-resolution imagery and professional graphic design. They must be approved by OPERA America staff and align with OPERA America's values. (See page 14 for full design specifications.)





DIGITAL ADVERTISING

E-NEWSLETTERS

OPERA America keeps the field informed of important news, upcoming programs, and other pertinent information about the sector through regular emails. Sponsored posts offer flexible opportunities for promoting performances, services, programs, and events to a broad constituency of industry stakeholders and opera-going audiences.

PUBLICATION FREQUENCY

OperaLink:

Tuesdays Biweekly

Grants & Awards: Monthly

National Opera Center: Quarterly

SUBSCRIBERS

16,500

AVERAGE OPEN RATE

47%

OPERALINK E-NEWSLETTER

OperaLink is OPERA America's free, flagship e-newsletter that summarizes the latest news, upcoming events, and other relevant information for opera's artists, administrators, trustees, and audiences.

GRANTS & AWARDS E-NEWSLETTER

The Grants and Awards e-newsletter keeps artists, administrators, and other industry professionals up to date on upcoming OPERA America grant and award opportunities.

NATIONAL OPERA CENTER E-NEWSLETTER

The National Opera Center e-newsletter provides quarterly updates for artists, teachers, and administrators on rentals, services, and events at OPERA America's National Opera Center in New York City.

EXAMPLES





ADVERTISING OPPORTUNITIES

Choose between premium and economy sponsored posts. (Guaranteed top placement available for an additional fee.)







Premium Sponsored **Post**

^{*} Click-through rates and other performance metrics are available to advertisers upon request.



DIGITAL ADVERTISING

SPONSORED E-BLASTS

Sponsored e-blasts are dedicated promotional messages from OPERA America's Organizational Members. They are sent to OPERA America's entire email list to advertise productions, opportunities, and related activities of opera companies and institutions.

PUBLICATION FREQUENCY

Up to Twice per Month

SUBSCRIBERS

16,500

AVERAGE OPEN RATE*

47%

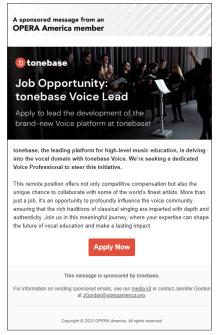
Only available to OPERA America Organizational Members

EXAMPLES











^{*} Click-through rates and other performance metrics are available to advertisers upon request.

2023–2024 ADVERTISERS

PROFESSIONAL COMPANY MEMBERS

Amarillo Opera

Anima Mundi Productions

Ardea Arts - Opera Out Of

Bounds

Ars Lyrica Houston

The Atlanta Opera

Beth Morrison Projects

Boston Baroque

Cedar Rapids Opera

Chants Libres, Compagnie

Lyrique de Création

Chicago Opera Theater

The Dallas Opera

Dayton Performing Arts Alliance

Des Moines Metro Opera

Detroit Opera

El Paso Opera

Fargo-Moorhead Opera

The Glimmerglass Festival

Kentucky Opera

Little OPERA Theatre of NY

Livermore Valley Opera

Lyric Opera of Chicago

Lyric Opera of Orange County

Manitoba Opera

Mission Opera

Opera Buffs

Opera Columbus

Opera Company of Middlebury

Opera Festival of Chicago

Opera for the Young

Opera Fort Collins

Opera Omaha

Opera San José

Opera Tampa

Opera Theatre of Saint Louis

Pacific Opera Project

Pacific Opera Victoria

Pensacola Opera

Piedmont Opera

Pittsburgh Festival Opera

San Diego Opera

The Santa Fe Opera

Sarasota Opera

Tapestry Opera

Teatro Grattacielo

Teatro Nuovo

Tri-Cities Opera

Washington National Opera

Wolf Trap Opera

ASSOCIATE MEMBERS

Berkshire Opera Festival

Carnegie Hall

Catapult Opera Company

Classic Lyric Arts, Inc.

Classical Tahoe

Gulfshore Opera

International Brazilian Opera

Company

Internationale Meistersinger Akademie

Merola Opera Program

NATS-National Association of Teachers of Singing

New Asia Chamber Music

Society

New Tang Dynasty Television (NTD) International Chinese **Vocal Competition**

Opera Atelier

Opera in the Pines

Opera League of Los Angeles

Opera Nuova

Opera Volunteers International

Packard Humanities Institute

RING AWARD

Savannah VOICE Festival

Savolinna Opera Festival

St. Croix Valley Opera

Théâtre Lyrichorégra 20

BUSINESS MEMBERS

Act 1 Tours

Athlone Artists

Balance Arts Center

Biaggi Arts Consulting

Cuyler Consulting, LLC

DictionBuddy LLC

ECS Publishing

G. Schirmer, Inc./Associated Music Publishers/Wise Music

Classical

Helio Arts, LLC

IMAX

IMG Artists, LLC

Insignia Artists Management

InstantEncore

Marquee TV

Mayflower Arts Center

OperaSupertitles.com

Schott Music Corp. & European American Music Dist. Co.

Soundmirror Inc.

Stagetime

Ter Molen Watkins & Brandt

Valhalla Media

EDUCATIONAL PRODUCING ASSOCIATE MEMBERS

Aspen Music Festival and School

Boston Conservatory at Berklee

Carnegie Mellon University, School of Music

Indiana University Bloomington, Opera and Ballet Theater

Ithaca College

Juilliard School, Ellen and James S. Marcus Institute for

Vocal Arts

Montclair State University, Dept. of Arts and Cultural Prog. New England Conservatory

New School, College of Performing Arts, Mannes Opera at the New School

Opera in the Ozarks

Rice University, Shepherd School of Music

University of Michigan, School of Music, Theatre & Dance

University of Minnesota

INDIVIDUAL **MEMBERS**

Richard Danielpour

David Dorsen

Brian Grundstrom

Cary Hoffman

Joseph Waters

NON-MEMBERS

Lauritz Melchior International Singing Competition

Perelman Performing Arts Center at the World Trade Center

PROTOTYPE Festival

Roosevelt University, Chicago College of Performing Arts

The Sembrich

Advertised between July 2023 and June 2024

*Listing reflects membership status at the time of booking



ADVERTISING OPPORTUNITIES

OPERA America offers print and digital opportunities for opera companies, publishers, artist managers, conservatories, and other businesses invested in the American opera field to promote their work, rosters, programs, and products throughout the 2024-2025 season:

PRINT ADVERTISING OPERA AMERICA MAGAZINE

- Print Circulation: 4,000
- Advertising Opportunities: Inside Cover, Full Page, Half Page, Third Page, Rear Cover

PRINT ADVERTISING EXHIBITION CATALOG

- Print Circulation: 700+ | Digital Circulation: 16,500
- Advertising Opportunities: Full Page, Half Page, Quarter Page

PRINT ADVERTISING NATIONAL OPERA CENTER POSTERS

- Monthly Visitors: 6,600
- Advertising Opportunities: Elevator Lobby Placement, Artists Lounge Placement

DIGITAL ADVERTISING E-NEWSLETTERS AND E-BLASTS

- Digital Circulation: 16,500
- Advertising Opportunities: Sponsored Post (Premium, Economy), Sponsored E-blast

THE PERFECT PLACE TO SHOWCASE...

Opera Premieres

Season Announcements

New Publications

Upcoming Performances

Special Events and Anniversaries

Technical Services

Artist Rosters

Production Rentals

Conservatory Programs

Business Systems

Music Catalogues

Competition Highlights

PACKAGES

Package rates reward you when you book two or more advertising opportunities in a single order. Create your own custom package by combining advertising placements across all four media.*

- Pick any 2 placements and save 5%.
- Pick any 3 placements and save 10%.
- Pick any 4 or more placements and save 20%.

EXAMPLE	NORMAL PRICING	"PICK 4+" 20% OFF
Fall Magazine Cover	\$ 1,545	\$ 1,236
Spring Magazine Half Page	\$ 764	\$ 611
Exhibition Catalog Full Page	\$ 520	\$ 416
Sponsored E-Blast	+ \$ 1,604	+ \$ 1,283
	\$ 4,433	\$ 3,546
Example based on member pricing.	TOTAL SAV	/INGS: \$887

MEMBER PRICING

OPERA America's Organizational and Individual Members save over 20% off non-member pricing. Learn about becoming a member at operaamerica.org/Membership.

*Advertisements must be booked at the same time to qualify for a package discount; however, advertisements can feature different art.

ADVERTISING RATES

MEMBER PRICING			Р	ICK 1	CK 2+ 5% off	CK 3+ 0% off	CK 4+ 0% off
	Cover	Fa/Wi/Su	\$	1,545	\$ 1,468	\$ 1,391	\$ 1,236
	(Inside or Rear)	Spring	\$	2,009	\$ 1,909	\$ 1,808	\$ 1,607
	Eull Dana	Fa/Wi/Su	\$	1,044	\$ 992	\$ 940	\$ 835
On and America Managina	Full Page	Spring	\$	1,357	\$ 1,290	\$ 1,222	\$ 1,086
Opera America Magazine	II-1CD	Fa/Wi/Su	\$	588	\$ 559	\$ 529	\$ 470
	Half Page	Spring	\$	764	\$ 726	\$ 688	\$ 611
	ml ' l p	Fa/Wi/Su	\$	391	\$ 371	\$ 352	\$ 313
	Third Page	Spring	\$	508	\$ 483	\$ 448	\$ 407
	Full Page		\$	520	\$ 494	\$ 468	\$ 416
Exhibition Catalog	Half Page		\$	270	\$ 257	\$ 243	\$ 216
	Quarter Page		\$	140	\$ 133	\$ 126	\$ 112
	Premium – Top I	Placement	\$	873	\$ 830	\$ 786	\$ 699
Sponosored Post	Premium		\$	759	\$ 721	\$ 683	\$ 607
	Economy		\$	422	\$ 401	\$ 380	\$ 338
Sponsored E-Blast		\$	1,604	\$ 1,524	\$ 1,444	\$ 1,283	
N. lo G . D . *	High Traffic		\$	615	\$ 584	\$ 553	\$ 492
National Opera Center Poster*	Medium Traffic		\$	468	\$ 445	\$ 421	\$ 374

^{*}Two month minimum; additional months may be booked for \$200 per month (medium traffic) and \$250 per month (high traffic).

NON-MEMBER PRICING		P	PICK 1		CK 2+ 5% off	CK 3+ 0% off	 CK 4+ 0% off	
	Cover	Fa/Wi/Su	\$	2,009	\$	1,909	\$ 1,808	\$ 1,607
	(Inside or Rear)	Spring	\$	2,612	\$	2,481	\$ 2,351	\$ 2,089
	E II D	Fa/Wi/Su	\$	1,357	\$	1,290	\$ 1,222	\$ 1,086
On ma America Manarina	Full Page	Spring	\$	1,765	\$	1,677	\$ 1,588	\$ 1,412
Opera America Magazine	Half Dana	Fa/Wi/Su	\$	764	\$	726	\$ 688	\$ 611
	Half Page	Spring	\$	994	\$	944	\$ 894	\$ 795
	Thind Door	Fa/Wi/Su	\$	508	\$	483	\$ 457	\$ 407
	Third Page	Spring	\$	661	\$	628	\$ 595	\$ 529
	Full Page		\$	676	\$	642	\$ 608	\$ 541
Exhibition Catalog	Half Page		\$	351	\$	333	\$ 316	\$ 281
	Quarter Page	Quarter Page		182	\$	173	\$ 164	\$ 146
	Premium – Top I	Placement	\$	1,135	\$	1,078	\$ 1,022	\$ 908
Sponosored Post	Premium		\$	987	\$	938	\$ 888	\$ 790
	Economy	Economy		549	\$	521	\$ 494	\$ 439
Sponsored E-Blast		Memb	ers Only					
National Opera Center Poster			Memb	ers Only				

Rates valid June 1, 2024, through May 31, 2025.



PUBLICATION CALENDAR

PRINT ADVERTISING		Date of Publication	Recommended Advertising Dates	Reservation Deadline	Art and Payment Deadline
	Fall 2024	Oct. 2024	Oct. 21, 2024 or later	Jul. 19, 2024	Jul. 31, 2024
Opera America	Winter 2025	Jan. 2025	Jan. 20, 2025 or later	Sep. 20, 2024	Oct. 9, 2024
Magazine	Spring 2025	Apr. 2025	May 11, 2025 or later	Jan. 31, 2025	Feb. 12, 2025
	Summer 2025	Jul. 2025	Aug. 11, 2025 or later	May 2, 2025	May 21, 2025
Exhibition Catalog		May 2025	June 1, 2025 or later	Mar. 17, 2025	Mar. 24, 2025
National Opera	Center Posters	As Scheduled	_	4 Weeks Prior	3 Weeks Prior

DIGITAL ADVERTISING		Date of Publication	Reservation Deadline	Art and Payment Deadline	
a la	Premium	See Publication	2 Weeks Prior	1 Week Prior	
Sponsored Post	Economy	Schedule Below	2 weeks Prior	1 week Prior	
Sponsored E-Blast		As Scheduled	2 Weeks Prior	1 Week Prior	

Selection of placement date(s) for digital advertising subject to availability and discretion of OPERA America. Schedules may change.

OperaLink E-Newsletter: Published Tuesdays Biweekly

2025: Jan 14, 28: Feb 11, 25; Mar 11, 25; Apr 8, 22; May 6, 20; Jun 3, 17; July 1, 15, 29; Aug 12, 26; Sep 9, 23; Oct 7, 21; Nov 4, 18; Dec 2, 16, 30

Grants & Awards E-Newsletter: Published Monthly

2025: May 14, Jun 25, Jul 23, Aug 20, Sep 17, Oct 15, Nov 24, Dec 22

National Opera Center E-Newsletter: Published Quarterly

2025: Jun 6, Sep 12, Dec 12



DESIGN SPECIFICATIONS

OPERA AMERICA MAGAZINE Deliverable: Artwork File		Dimensions (Width x Height)	File Type
Cover	Inside	8.5" x 11" (plus 0.125" bleed)	
Cover	Rear	8.5" x 6.75" (plus 0.125" bleed)	
Full Page		8.5" x 11" (plus 0.125" bleed)	CMYK Mode
Holf Dogo	Vertical	3.5" x 10" (no bleed)	(no RGB accepted) PDF, JPEG, TIFF, PNG
Half Page	Horizontal	7.25" x 4.75" (no bleed)	(min. 300 dpi)
Thind Dane	Vertical	2.375" x 10" (no bleed)	
Third Page	Horizontal	7.25" x 3.125" (no bleed)	

Caution: Avoid putting text or design elements crucial to the message of your advertisement within 0.25" of the edges.

EXHIBITION CATALOG Deliverable: Artwork File or Template Content*	Dimensions (Width x Height)	File Type
Full Page	7.5" x 10" (no bleed)	CMYK Mode
Half Page	3.5" x 10" (no bleed)	(no RGB accepted) PDF, JPEG, TIFF, PNG
Quarter Page	3.5" x 4.75" (no bleed)	(min. 300 dpi)

^{*}Advertisers who wish to provide content for standardized template layout can find the list of required material to submit (including image, logo, headline, body text, and contact information) at operaamerica.org/CatalogSpecs.

NATIONAL OPERA CENTER POSTER Deliverable: Artwork File	Dimensions (Width x Height)	File Type
Poster Advertisement	20" x 31" (no bleed)	PDF, JPEG, TIFF, PNG (min. 300 dpi)

Promotional posters at the Opera Center must use high resolution imagery and professional graphic design. They must be approved by OPERA America staff and align with OPERA America's values.

SPONSORED POST Featured Image File, URL, Image Alt-Text		Dimensions (Width x Height)	File Type
Corona and Deat	Premium	1200 px x 800 px	PNG, JPEG
Sponsored Post	Economy	1200 px x 400 px	PNG, JPEG

Please note that your ad will display at approximately half the size of your submitted artwork when viewed on a desktop computer. Display size will vary on mobile devices.

SPONSORED E-BLAST Deliverable: Artwork File	Dimensions (Width x Height)	File Type
Sponsored E-Blast	1200 px x variable	PNG, JPEG

Please note that your ad will display at approximately half the size of your submitted artwork when viewed on a desktop computer. Display size will vary on mobile devices. Sponsored e-blast advertisers will receive a proof 48 hours before distribution for approval.





BOOKING INFORMATION

SUBMISSION INSTRUCTIONS

- 1. Contact Jennifer Gordon, organizational membership manager, at JGordon@operaamerica.org or 646.699.5238.
- 2. Complete and return the OPERA America advertising contract.
- 3. Complete payment by check or credit card according to the timeline outlined on the previous page.
- 4. Submit advertisement art and details through the online form provided to you according to the timeline and specifications outlined on the previous pages.

CONTRACT REGULATIONS

Payment

- For all bookings, a 50% down payment is due at the time of contract. The balance on a single booking is due by the specified art deadline. For packages, the balance on each placement is due by its corresponding art deadline. For ads booked less then two weeks before the reservation deadline, the full balance is due at the time of booking.
- Advertisers are responsible for any debts incurred by agencies in the advertiser's name.
- OPERA America reserves the right to apply a 10% surcharge for payment delinquent after 60 days.

Cancellation

- If one or more bookings in a package are canceled prior to the associated reservation deadline, a refund will be issued for the prorated portion of the package down payment; package pricing for future bookings may be adjusted to reflect the reduced number of bookings.
- Cancellations of *Opera America Magazine* advertisements must be made in writing. Cancellations may be made prior to the reservation deadline at no penalty. Advertisers who cancel after the reservation deadline but before the art deadline will incur a fee equal to 50% of the reservation total. Cancellations following the art deadline will incur a fee equal to 100% of the reservation total.
- Cancellations of sponsored posts and sponsored e-blasts following submission of art files will incur a fee equal to 50% of the reservation total.
- Cancellations of National Opera Center posters following submission of design materials and information will incur a fee equal to 50% of the reservation total.
- Cancellations of Exhibition Catalog advertisements must be made in writing. Cancellations may be made prior to the reservation deadline at no penalty. Advertisers who cancel after the reservation deadline but before the art deadline will incur a fee equal to 50% of the reservation total. Cancellations made after the art deadline will incur a fee equal to 100% of the reservation total.

General

- OPERA America will adhere as closely as possible to the published print dates for *Opera America Magazine*. Magazine advertisers are solely responsible for ensuring their featured productions or events fall within the recommended advertising dates for each issue.
- Magazine advertisers will receive a digital copy of the issue at the time of publication.
- Advertisers are solely responsible for the accuracy and quality of their materials and for securing necessary permissions for media used in the ad.
- OPERA America reserves the right to reject or cancel ads deemed unsuitable for publication.







